



February 13, 2017

Insulfoam Price Increase Announcement:

Effective March 15, 2017, Insulfoam will increase the selling price of all products by 10%.

Raw Materials have escalated very rapidly in the last 60 days due to rising feedstock costs. Be aware that Insulfoam is working diligently to find efficiencies to help offset some of these costs, however, there is no relief in sight and we may in fact seek further increases in the second quarter.

Orders placed before March 15th, and shipped prior to March 31st, will be honored at current pricing.

Thank you for your continued support of Insulfoam as we strive to continue our excellent service and commitment to the market. We will keep you informed of any changes in this rapidly changing market.

Thank You.

A handwritten signature in black ink that reads "Michael J. McAuley".

Michael J. McAuley
President, Insulfoam