

February 3, 2017

To: Versico Independent Sales Representatives and Distributors

Re: TPO & Polyiso Price Increase – Effective April 3, 2017

Raw material cost increases that were incurred last fall have recently been followed with more increases that have significantly impacted the cost to produce both polyiso and TPO. Accordingly, Versico finds it necessary to raise prices on all polyiso products by 7% and on all TPO membranes and flashings by 5%. These increases will go into effect on **Monday, April 3.**

Existing quotes will be honored, however new quotes will reflect this increase.

Please direct any questions to your Versico Regional Sales Manager.

Thank you for your continued support of Versico.

Sincerely,



Frank Palmer
General Manager