

THE WINDOW DESIGNS GROUP STORY 2014

VINYL WINDOW DESIGNS LTD. began production in 1987 with five employees in a five thousand square ft. facility. The company was (and is) a partnership of Philip Spatafora and Lino D'uva, two young men who were both well experienced in the window industry. The objective of VWD was to offer leading edge, high quality products, excellent, personal customer service, where the owners were never more than a phone call away, and prompt delivery of its product at a competitive price.



Lino D'uva receives ENERGY STAR's Advocate of the Year 2012 Award

VWD progressed rapidly. Soon VWD gave birth to a series of new and improved products know as "TECHWELD 2000 WINDOWS", taking advantage of new vinyl welding technologies and other innovative design features. The partners' foresight and long-term outlook within the industry helped VWD to gain market share and respect in the industry.

Success required VWD to move to a larger manufacturing facility. In 1988, after only a relatively short time, VWD moved from its original 5,000 square ft. to a facility 18,000 square feet location where it employed 25 people. Growth continued and in the fall of 1993 VWD moved to an even larger space of 55,000 sq. ft. In 2013, VWD has (seasonally) 200 employees at its Woodbridge complex.

Eventually, the company grew so large that the different product lines required independent factories. VWD production remains attached to the head office in our Woodbridge complex with a front office at 300 Chrislea Rd. Aluminum Window Designs has a separate factory located at 440 Hanlan Road in Woodbridge. Our extrusion facility that makes vinyl extrusions for our state-of-the-art products is located at 700 Fenmar Dr. in North York.

The Window Designs Group currently sells \$100,000,000 in products worldwide with its strength in the remodeling and new construction business in Ontario, Canada. It

also has exports to Japan, Argentina, Columbia, Russia, Hungary, Germany, Poland, Portugal, the Caribbean and the United States of America. A company called New Lite is a joint effort and produces window models in Jamaica.

In 2003 we opened our first western production facility with the advent of Alberta Vinyl Window Designs in Calgary. This facility allows us to manufacture products with specifications that are regionally driven as part of our desire to make the best products possible for our customers.

Our window products qualify for some of the most prestigious product certifications offered in North America. Our company is one of the few that has chosen to work closely with the ***Canadian Standards Association Certification Program*** in Canada, the **National Fenestration Ratings Council** and with **ENERGYSTAR®** in both Canada and the United States. We are proud of being honoured as the **Window and Door Canadian ENERGYSTAR® Manufacturer of the Year 2006** for our efforts to promote energy saving products to Canadians as well as being the choice of more ENERGY STAR dealers for six years and counting. In 2012, Vinyl Window Designs was once again honoured by the Canadian government's office of Energy Efficiency with the **ENERGYSTAR® Advocate of the Year 2012**.

This year, we've added to our laurels by being honoured with the prestigious **2014 ENERGY STAR award for Sustained Excellence** and a second 2014 award for **Promotion of the Year** for our work promoting the ENERGY STAR Most Efficient Window Program. To quote the Minister of Natural Resources,

"Vinyl Window Designs' sustained leadership promoting responsible energy use is setting an example for the Canadian business community. We applaud their work encouraging Canadians to save money and conserve energy by making energy efficient choices."

Hon. Greg Rickford - Minister of Natural Resources